BUYER REPRESENTATION & COMPENSATION

Your representation & how compensation works

A clear explanation of services, fees, and financial responsibility.

WHAT YOU RECEIVE

Your agent researches properties, evaluates comparable sales and disclosures, helps negotiate your offer, coordinates due diligence, and tracks deadlines through closing.

HOW THE FEE IS SET

My proposed brokerage compensation is 3% of the purchase price. This is not a required or standard rate. All brokerage compensation is negotiable and set in our written Buyer Representation Agreement.

WHO MAY PAY IT

The seller or listing brokerage may contribute toward the agreed fee. If those payments do not cover the full amount, the buyer is responsible for the difference under the representation agreement.

EXAMPLE / $400,000 PURCHASE

Agreed fee: 3% of purchase price	$12,000
Seller or listing-broker payment: 2%	– $8,000
Remaining buyer obligation: 1%	**$4,000**

BEFORE WRITING AN OFFER

We will review the property-specific contributions, your possible remaining obligation, and estimated cash to close. Seller contributions can be negotiated as part of an offer.

WHAT THE IABS EXPLAINS

The Information About Brokerage Services (IABS) notice explains Texas brokerage relationships and agent duties. It is a disclosure, not the agreement hiring your agent.